# SOFT SKILLS FOR BACKFLOW ASSEMBLY TESTERS

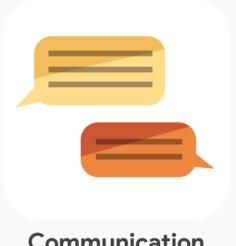
Randy Hude





Understand how developing soft skills will help you optimize your career

## WHAT ARE SOFT SKILLS?







**Self-motivation** 



Leadership



Responsibility



**Teamwork** 



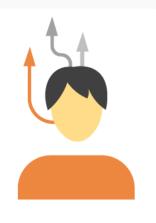
**Problem solving** 



**Decisiveness** 



**Ability to Work Under Pressure** and Time Management



**Flexibility** 



Negotiation and Conflict Resolution

### NOT THE SAME AS PERSONALITY

### **PERSONALITY TYPES KEY**



#### **Extroverts**

are energized by people, enjoy a variety of tasks, a quick pace, and are good at multitasking.



#### **Introverts**

often like working alone or in small groups, prefer a more deliberate pace, and like to focus on one task at a time.



#### Sensors

are realistic people who like to focus on the facts and details, and apply common sense and past experience to come up with practical solutions to problems.



#### **Intuitives**

prefer to focus on possibilities and the big picture, easily see patterns, value innovation, and seek creative solutions to problems.



#### **Thinkers**

tend to make decisions using logical analysis, objectively weigh pros and cons, and value honesty, consistency, and fairness.



#### **Feelers**

tend to be sensitive and cooperative, and decide based on their own personal values and how others will be affected by their actions.



### **Judgers**

tend to be organized and prepared, like to make and stick to plans, and are comfortable following most rules.



#### **Perceivers**

prefer to keep their options open, like to be able to act spontaneously, and like to be flexible with making plans.

SOURCE: "Do What You Are: Discover the Perfect Career for You Through the Secrets of Personality Type" by Paul D. Tieger, Barbara Barron, Kelly Tieger

BUSINESS INSIDER

## HOW DO SOFT SKILLS DIFFER FROM HARD SKILLS?



### **Hard Skills**

Measurable

Job Specific



### **Soft Skills**

Difficult to Measure
Useful for Any Job

### WHY ARE SOFT SKILLS IMPORTANT?







**PROFILE** 

**PRODUCTIVITY** 

**PROSPERITY** 

## TESTER SPECTRUM White Good Senior Unicorn Hack Shirt Tech Tech

## MOST CRITICAL SOFT SKILLS FOR TESTERS

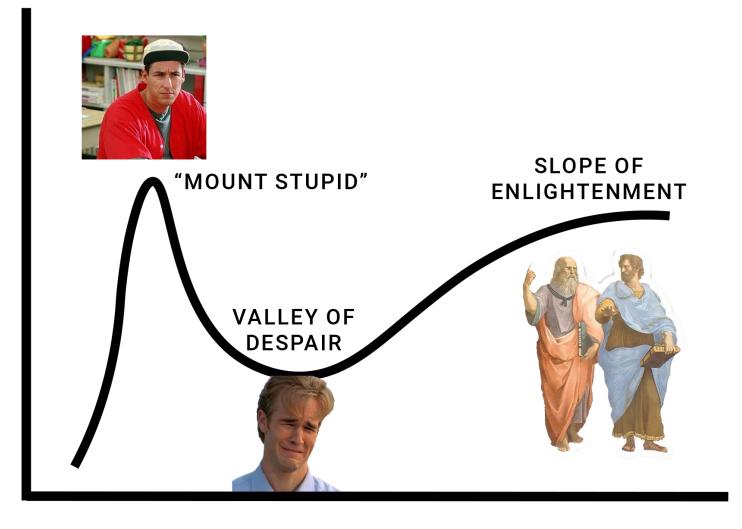
**Self-Awareness** 

Communication

Resourcefulness

Organization

CONFIDENCE



WISDOM (KNOWLEDGE + EXPERIENCE)

SELF-AWARENESS: ASCENDING "MT STUPID"



## SELF-AWARENESS: ACCOUNTABILITY

Everyone makes mistakes

Few own or correct them







### **SELF-AWARENESS: FOCUS**

- Focus attention on customer/job at hand
  - Walk with purpose
  - Listen to client concerns
  - Good eye contact



## SELF-AWARENESS: CONSIDERATION

- Respect property around you
- Think who will come after

### VERBAL COMMUNICATION









The need

The plan

The time

The results

### VERBAL COMMUNICATION TIPS



**Positive approach** 

**Standardized Checklist** 



### NONVERBAL COMMUNICATION

- Dress / Personal Appearance
- Facial expression
- Equipment
- Focus



### NONVERBAL COMMUNICATION

- Professional appearance
- Attitude

### RESOURCEFULNESS: CRITICAL THINKING





Observation and analysis

Think through the best next step

### **RESOURCEFULNESS: EFFICIENCY**



WHERE / WHEN TO SEEK GUIDANCE



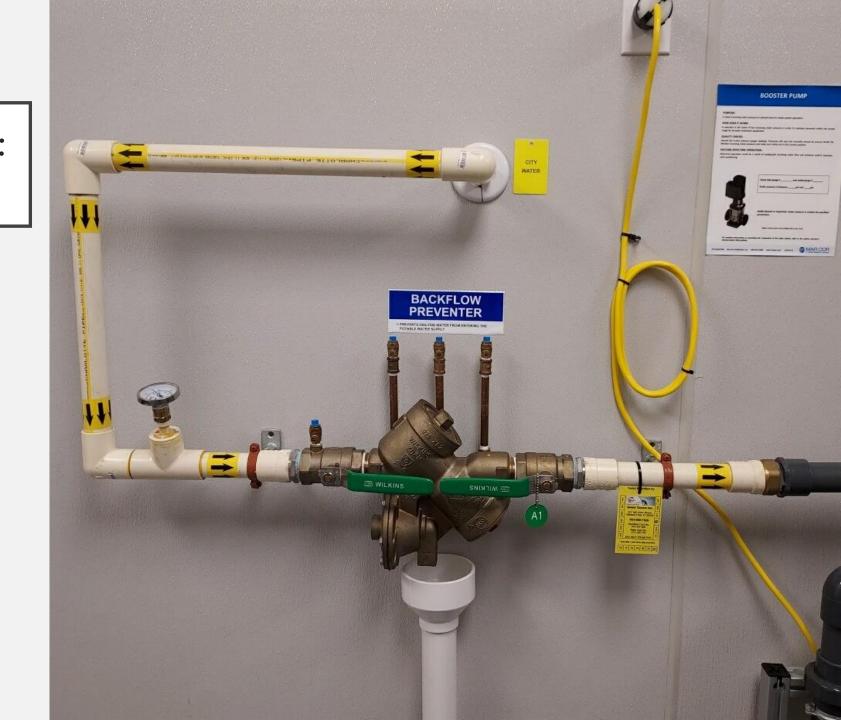
WHERE TO TURN FOR PARTS / TOOLS



HAVE THE RIGHT TOOLS

## RESOURCEFULNESS: FLEXIBILITY

- Get the job done despite unexpected hardships
- Unicorn tech solved problem for himself and future testers

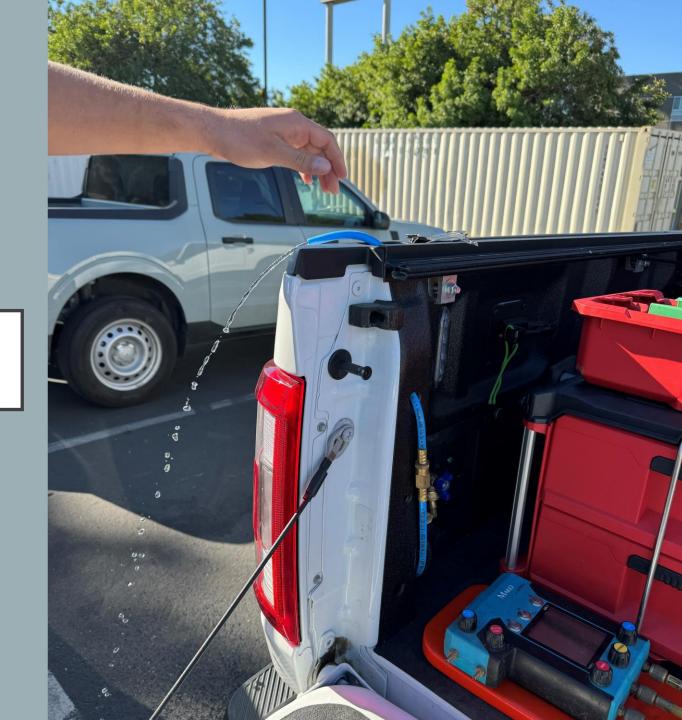




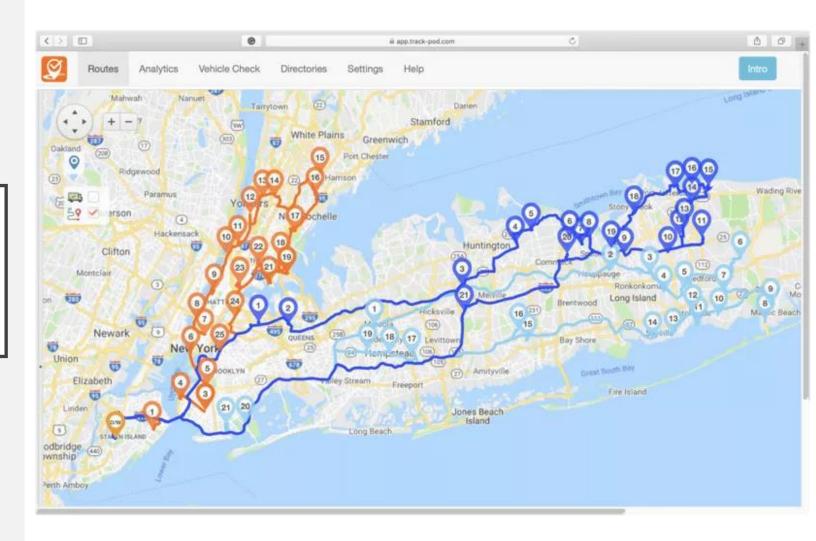


### ORGANIZATION: TIDINESS

### ORGANIZATION: TIDINESS



## ORGANIZATION: PLANNING



### SUMMARY

Soft skills are not merely personality

Should be categorized for ease of development

Exceptional soft skills help separate the hacks, good testers, and "unicorns"

Soft skills can be utilized in any type of work

## THANK YOU FOR YOUR TIME

Questions about the content of this presentation?

support@arbiterbackflow.com

